## ISPE – SIG OPERATIONAL EXCELLENCE

How to select continuous improvement projects and ensure strategic alignment?



June 16th 2017 Catalent, Brussels

# Introduction

# Shared Interested Group

#### **GMP Shared Interests Group**



What is driving  $\bf Operational~Excellence~(OpEx)$  in the pharmaceutical industry?

- · How is Catalent embracing its "Patient First" culture?
- What tools are used in UCB manufacturing sites to deploy OpEx?
- How is GSK transforming based on a 12-week Project Life Cycle?

Join Ludovic, Frederic and Denis in the newly created Shared Interests Group on a discussion on

«How to Balance Lean Transformation & Manufacturing Agility with respect of cGMP, data integrity, and CFR part 21»

When: Friday 10 Where: GSK, Wav

Friday 10<sup>th</sup> February, 9h00 – 16h00 GSK, Wavre, Salle Bang.

Contact us now to reserve your place (max. 20): ispebelgium@ispe.org

This is the first of quarterly meetings which will rotate among the various ISPE members' sites. We are looking forward to meeting you!



Frédéric Henry UCB Operational Excellence Director – Internal Manufacturing



Ludovic Terzi Catalent CI & Technology Leader



GSK Operational Excellence Director











#### Agenda

13h00 – 13h10 : Welcome

13h10 – 13h15 : ISPE SIG, Operational Introduction

13h15 – 13h45 : Catalent presentation

13h45 – 14h00 : Hoshin Kanri

14h00 – 15h00 : Catalent site tour, inspection and packaging of prefilled syringes

15h15 – 16h45 : How to select continuous improvement projects and ensure strategic alignment?

• GSK: Overall Roadmap & Gate review 10mn

UCB: Project selection, go no go decisions

Catalent: Operation Excellence Vision linked to VSM

• Breakout sessions: "From... To... " exercise

• Share experiences, feedback session, discussion

16h45 – 17h00 : Next topics and way forward

17h00 – 18h00 : Networking drink



#### D. Fabris

Director Operational Excellence (Primary-International)

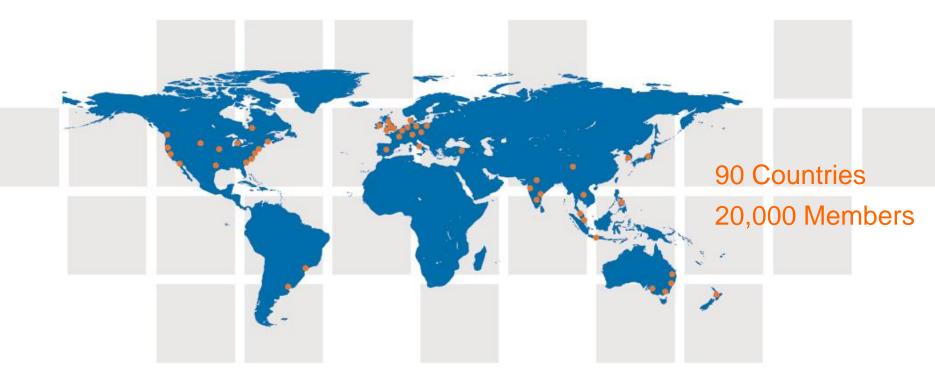
ISPE delivers technical and operational solutions to support our Members across the global pharmaceutical and biopharmaceutical industry in the manufacture of quality medicines for patients





Knowledge

## **ISPE Affiliates and Chapters Around the Globe**







## **ISPE's Strategic Areas of Focus**







## **ISPE Belgium Affiliate**



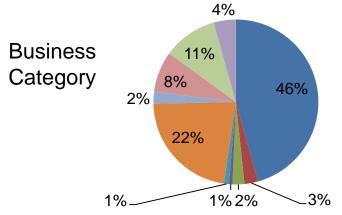
- Representing ISPE Global at local level, during more than 25 years, managed by the Committee (Board of Directors). All representatives are coming from Life Science professionals community in Belgium, and as volunteers elected by ISPE Belgium Members.
- Non-Profit organization (vzw/asbl) since October 2014
- Act as a local community & bring people together from (Bio)Pharma companies, Contract Manufacturers, Contract Research Organizations, Medical Devices companies, Clinical Laboratories, Suppliers, Service Providers for Pharma and Biotech industry, ...

Global ISPE membership includes automatically Local Affiliate membership.



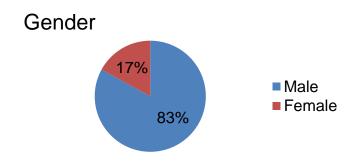
onnecting Pharmaceutical Knowledge ispe.org

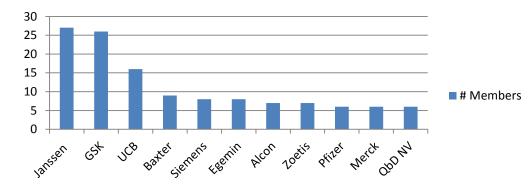
# ISPE Belgium Affiliate Membership – total >300



- API / Pharmaceutical Manufacturer
- Veterenary
- Contract manufacturer
- Cosmetics / Neutraceuticals
- CROs / Clinical Materials
- Service Provider / Consulting
- Educational / governmental
- Engineering / Architecture / Construction
- Equipment / Material Supplier
- Others

#### Top 10 contributors







Connecting Pharmaceutical Knowledge ispe.org

# **Europe Membership Development**

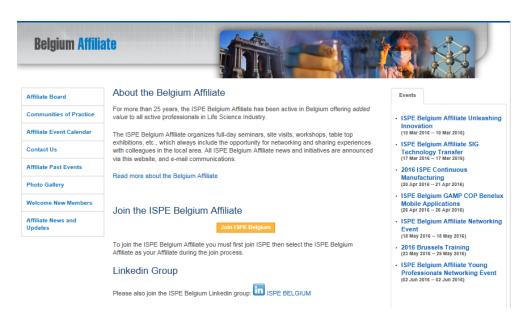
	members	retention	Growth
		retention	Growth
	nov/15		
Belgium	306	84%	10,87%
France	217	74%	-8,05%
DACH	1036	87%	9,86%
Ireland	457	78%	4,82%
Italy	334	83%	6,36%
Netherlands	245	81%	1,24%
Nordic	704	73%	-6,38%
Poland	89	78%	8,54%
Spain	195	82%	-2,99%
Turkey	119	71%	7,21%
UK	798	83%	2,31%
	source : Mer	s Linda Walls	

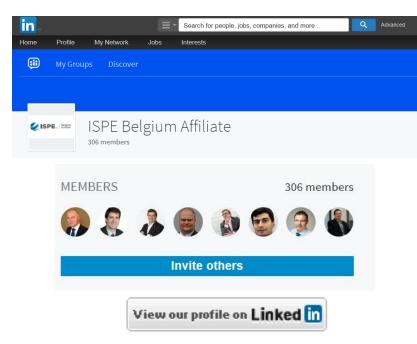
Belgium Affiliate - Best in Class with respect to Growth & Retention!



Connecting **Pharmaceutical** Knowledge ispe.org

## Join ISPE Belgium Affiliate





#### http://www.ispe.org/belgium-affiliate



https://www.linkedin.com/groups/245324

ISPE: Connecting Pharmaceutical Knowledge ispe.org

# **ISPE Communities of Practices (COP) & Special Interest Groups (SIG)**

- Connect like-minded professionals through a community on global level (COPs) and on local level (COPs & SIGs).
- "Communities" currently active in Belgium:
  - GAMP COP Benelux
  - SIG Technology Transfer
  - SIG Automation

• ....



#### **Connecting & Collecting**

Connecting members person-toperson

<u>Collecting</u> relevant information to share





## ISPE Belgium Affiliate Event Calendar

- Yearly Networking Event
- Seminars
- Site visits
- COP/SIG Technical Meetings
- "Young Professional" events

• ...

Visit http://www.ispe.org/belgium/affiliate-event-calendar





ISPE: Connecting Pharmaceutical Knowledge ispe.org

# **Catalent**®



# Introduction to Catalent Pharma Solutions

BRUSSELS, 4 July 2017







# **Catalent**®



our capabilities corporate overview







Catalent is the #1 ADVANCED **DELIVERY PARTNER** in helping pharmaceutical, biotech and consumer health innovators **DEVELOP** and **supply** superior products that improve people's lives.

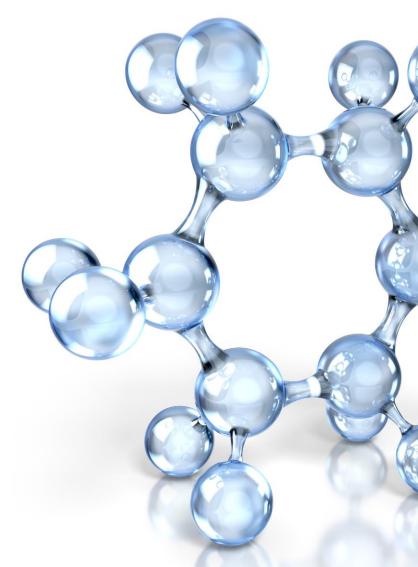


# YOUR PRODUCT HAS SO MUCH POTENTIAL. WE SHARE YOUR PASSION TO UNLOCK IT.

From early development through manufacturing we will help accelerate your product to market.

With the deepest expertise and broadest set of **superior Technologies**, we've helped develop and launch thousands of oral, inhaled and sterile products.

Whether you seek a single **TAILORED SOLUTION** or an **INTEGRATED PARTNERSHIP**, we look forward to putting our passion to work on your products.



#### **OUR PROMISE**

more products. better treatments. reliably supplied.™



more products to clinic and market faster with our expert development solutions



**better treatments** with our optimal drug delivery technologies



reliably supplied with our flexible global network and integrated supply solutions

EXPERTISE, TECHNOLOGIES & SCALE TO TRANSFORM YOUR MOLECULES INTO SUCCESSFUL TREATMENTS

#### EVERY MOLECULE HAS A CHALLENGE. WE HAVE A SOLUTION.



COMPREHENSIVE DEVELOPMENT & BIOAVAILABILITY SOLUTIONS



FAST & OPTIMAL DOSE FORM DEVELOPMENT



ANALYTICAL LAB SERVICES



#### → DEVELOPMENT SOLUTIONS



FAST DISSOLVE TECHNOLOGY



IMMEDIATE, CONTROLLED & COMPLEX RELEASE



INJECTABLES, INHALATION & BLOW/FILL/SEAL





#### **DELIVERY TECHNOLOGIES**



FLEXIBLE MANUFACTURING & PACKAGING SOLUTIONS



POTENT HANDLING & CONTROLLED SUBSTANCE HANDLING



GLOBAL COMMERCIAL SUPPLY





# WE CAN IMPROVE THE VALUE OF YOUR TREATMENTS AT EVERY STAGE

Pharmaceutical, Biologics, Consumer & Animal Health

PRE-FORMULATION
FORMULATIONS FOR
TOXICOLOGY STUDIES

CLINICAL SUPPLY SERVICES & SOLUTIONS FORMULATION & PROCESS DEVELOPMENT

CLINICAL & COMMERCIAL MANUFACTURING AND SUPPLY:
ORAL (SOFTGEL & COMPLEX RELEASE), PARENTERAL & INHALATION

PRE-CLINICAL PHASE II PHASE III COMMERCIAL

SOLUBILITY SCREENING FOR ANIMAL TESTING SOLID-STATE SCREENING CELL LINE ENGINEERING & ADC TECHNOLOGY FIRST IN MAN

ADVANCED DRUG

DELIVERY TECHNOLOGY

BIOAVAILABILITY SOLUTIONS

THERAPEUTIC PROFILE

& PATIENT ADHERENCE

IMPROVEMENTS

BIOMANUFACTURING
INTEGRATED ANALYTICAL
SERVICES
REGULATORY SUPPORT

PRODUCT OPTIMIZATION
SCALE-UP
VALIDATION
TECH TRANSFER

LINE EXTENSIONS

DOSE IMPROVEMENTS

& DIFFERENTIATION

GLOBAL LAUNCH SUPPLY

BACK-UP SUPPLY



GPEx® &
SMARTAG®
BIOLOGIC
TECHNOLOGIES



OPTIDOSE™ CR



RP SCHERER SOFTGEL



ADVASEPT® GLASS-FREE INJECTABLE SOLUTIONS



FLEXIBLE MANUFACTURING



OPTIFORM®
SOLUTION SUITE



OPTIFORM® API SOLID STATE SCREENING



FASTCHAIN™
DEMAND LED
SUPPLY



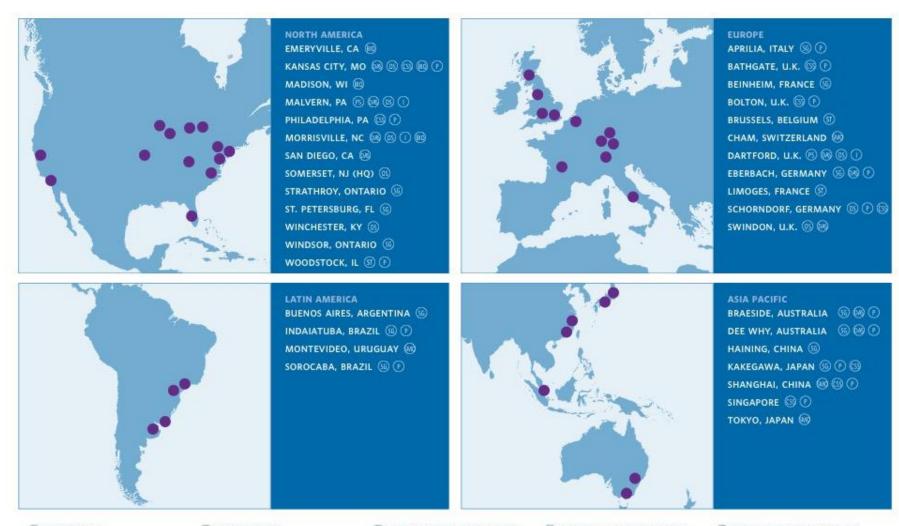
ZYDIS® FAST DISSOLVE TECHNOLOGIES



PREFERRED CONSUMER DOSE FORMS

#### A GLOBAL NETWORK SPANNING FIVE CONTINENTS

+30 SITES SUPPLYING +70B DOSES OF +7000 PRODUCTS TO +1000 CUSTOMERS



- BIOLOGICS
- ☑ CLINICAL SUPPLY SERVICES 
  ☑ DEVELOPMENT &
- (I) INHALATION
  - M DEVELOPMENT &
    ANALYTICAL SERVICES
- INTEGRATED PACKAGING
- **®** ORAL SOLID SOLUTIONS
- (B) PARTICLE SIZE SCIENCES
- SOFTGEL TECHNOLOGIES
- **(3) STERILE TECHNOLOGIES**
- M SALES & MANAGEMENT OFFICE

# GLOBAL RELIABLE SUPPLY: DISCIPLINE, RIGOR & RHYTHM EVERY SHIFT. EVERY DAY. EVERY SITE.

## Unrivaled supply performance

Long-standing partnerships and transparent scorecards with top innovators for 80+ years

## Uncompromising quality systems

One global QMS, extensive supplier assurance and world-class inspection readiness

## World-class manufacturing and supply network

Rigorous cGMP, EHS, security and operational controls across entire network

## Unsurpassed global scale

70 billion doses and 240,000 shipments annually to 80+ countries

# Industry-leading regulatory expertise

Accredited by 35+ global agencies and 100% success on PAI outcomes

**\$1B** invested in new capacity & capabilities in the last 5 years





180+
PRODUCTS
LAUNCHED
ANNUALLY

#### WHY CATALENT?

Unrivaled experience, expertise, and track record of market successes on a global scale.

550<sup>+</sup>
BIOLOGICS
DEVELOPMENT
PROGRAMS COMPLETED

TOUCHED NEARLY 50%
OF FDA APPROVALS IN LAST 10 YEARS

NEW PRODUCT LAUNCH PROJECTS AT ANY TIME

R&D TEAMS, 1,400 SCIENTISTS & 1,100 PATENTS ON SUPERIOR TECHNOLOGIES



5,000+
CLINICAL TRIALS

150,000+
SHIPMENTS A YEAR
TO 80+ COUNTRIES

# Catalent

Catalyst + Talent.
Our name combines these ideas.

www.catalent.com solutions@catalent.com

- + 1888 SOLUTION (765-8846)
- + 800 88 55 6178 EUROPE

# **CATALENT BRUSSELS**

### Our Mission, Vision and Values

#### **Our Mission**

Our MISSION is to develop, manufacture, and supply products that help people live better and healthier lives.

#### **Our Vision**

Our VISION is to be the world's most trusted, reliable and innovative drug development and delivery partner by upholding the highest industry standards and exceeding customer expectations while driving strong, sustained growth for the company

#### **Our Values**

Patient First - Customer Dedication - People
Innovation - Integrity - Excellence

#### Catalent Brussels Site

#### **Capabilities Overview**



















### Brussels Facility History





The first facility was located in the centre of Brussels city



Total Site 26.000m²

Building Surface 15.000m²

Sterile Area 2.600m²

Packaging Area 2.300m²

Warehouse 2.400m²

Laboratories 750m²

Offices 1.800m²





# Specializing in the manufacturing of sterile fill/finish of prefilled syringes

Customer

Primary & secondary components Manufacturer





Customer



Formulation
Filling
Sterilization
Visual Inspection
Labelling
AI assembly
Packaging
Testing



**Analytical development & transfer** 

### Catalent Brussels Site Capabilities

- Extensive range of pre-filled syringes sizes (0.5mL to 20mL)
- Syringe top: luer, luer lock or with needle
- Glass and plastic
- □ Aseptic/terminal sterilization of filled syringes
- Inspection, labeling, blistering and cartoning of syringes



Capacity
175 million PFS
(1mL format)

#### **Applications**

- Small molecules
- Biologics
- Vaccines (inactivated)
- Diluents
- Contrast media

#### Innovation at Catalent Brussels

# Full automated auto injector assembly line

# Evaluation on full carton packaging line for Auto injectors

# Biologics filling line in idle suite



FAT - May 2017 Installation - June 2017 Operational ready - 2017





- ✓ Peristaltic and rotary piston filling mechanisms
- ✓ Insertion tube and vacuum stoppering
- ✓ Disposable system design
- ✓ Automated IPC
- ✓ Temperature controlled
- √ Flexible vial and cartridge







https://www.youtube.com/watch? v=7v9yHL8thIU



# How to select continuous improvement projects and ensure strategic alignment

**Hoshin Kanri** 

2017

Description of a governance method for project selection

Félix Duparc – Life Sciences Projects Director

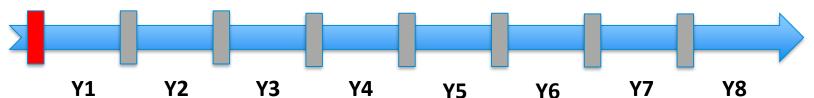
Stéphane Jullien – Life Sciences OE Consultant



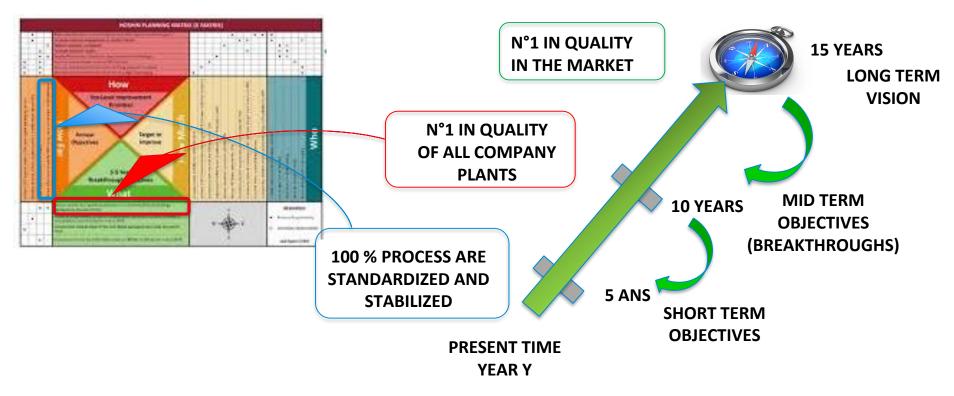
# Example of Hoshin application in the agricultural technology industry

# **Example of Hoshin Application**



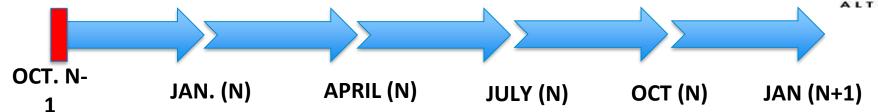


#### **DEFINITION OF LONG TERM VISION AND BREAKTHROUGHS**



# **Example of Hoshin Application**

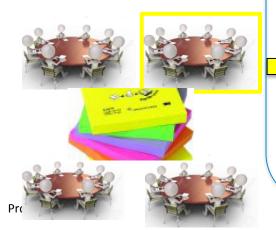




### **EVERY YEAR, STEP #1: ROUND TABLES (1/2 Day)**

#### 6 tables, for each one:

- 6 participantsMiddle ManagementTransversal
- 1 post-it color
- 1 board

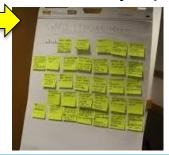


Brainstorming in each table

On post-its, participants write:

 1 Idea of improvement per post-it

Group post-its by thematics: (Equipments, Safety, ...)



Confidential - For internal use only

Each Table introduces their ideas to the Top management

Global grouping of all post-it by thematics







## STEP #2: PROJECT DEFINITION BY THE TOP MANAGEMENT (3 months)

## THINK GLOBAL, ACT LOCAL

### **Selection of improvement topics**

#### **Criteria:**

- Number of post-it by topic
- Match with breakthrough objectives



#### Definition of 5 – 6 major topics:

- By topic:
  - 1 sponsor among Top mngt
  - 3 projects (+ Project Leaders)

#### **Examples of major topics:**

- Work Conditions
- Standardized and Stablilized Process
- Employee development
- ...



1 year

MAJOR TOPIC: « STANDARDIZED AND STABILIZED PROCESS »

How begins to begin t

PROJECT #1: Write and Improve Assembling Work Instructions (WI)

**OBJ #1.1: Finalize WI writing** 

**OBJ #1.2: Develop Software for copying** 

from ERP to WI

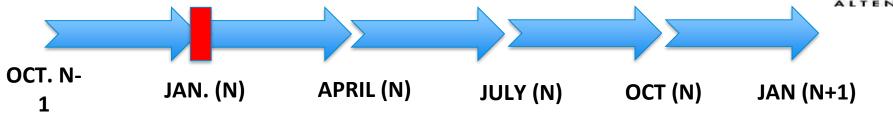
**PROJET #2: Implement Automatic Painting process (Painting Robot)** 

1 year

1 year

PROJET #3: Launch WI in Supply chain





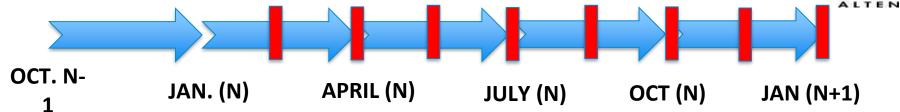
### STEP #3: PROJECT INTRODUCTION TO THE MID MANAGEMENT

Top Management introduces to the Mid Management:

- A Reminder of Hoshin Vision and Breakthrough objectives
- Major topics and projects
- + Statement of Year N-1 Hoshin Project (by Project leaders) Global Hoshin (by Top Management)







#### **STEP #4: PROJECT FOLLOW UP**

#### **Project Leader To the Top Management**

- 2-3 X / quarter for each project
- The 3 projects of a topic are introduced successively
- In a designated room,



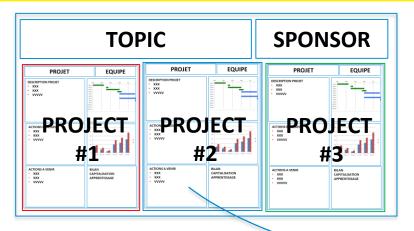


# Project Leader To the Middle Management

- 1 X / quarter
- In amphitheater





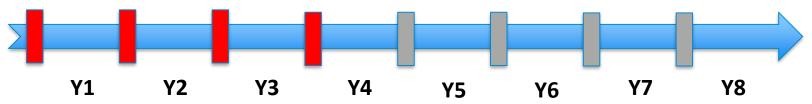


**STEP #4: PROJECT FOLLOW UP** 

**EXAMPLE OF PROJECT A3 POSTER** 







#### HOSHIN PROCESS IMPROVEMENT

Every Year,

**Top Management brings one improvment to the Hoshin Process:** 

- Increase the number of participant at the roundtables: 20, 30, 40, ...
- Communicate Hoshin projects and results to a larger audience

# **Questions?**





# Plant Tour: Packaging Zone

- Visual inspection
  - Manual
  - Semi Automatic
  - Automatic
- Blister line
- Manual Packaging Line
- Performance management: OEE Board
- Problem Solving Board





« GSK ways to align and cascade a portfolio of programs across several factories »

Denis Fabris Head of Operational excellence, Primary operations international

## **Industrial Operations and Quality Strategic Alignment**



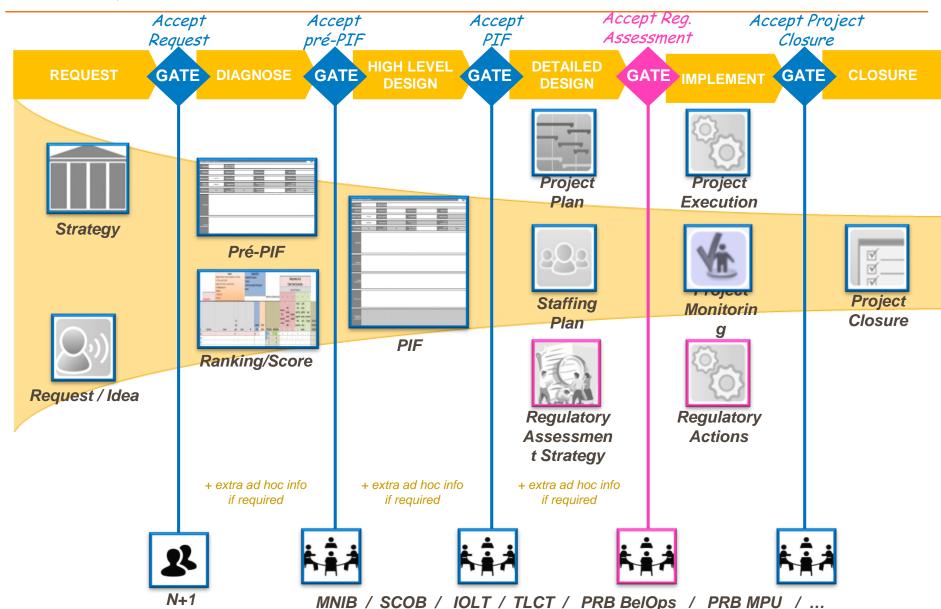
Your long term vision is the start point!

	2013	2014
Approval process (Days)	426 ( 6 moths late)	276
Known status of projects in portfolio	53%	100%
On time delivery	Baseline	+ 7% after 3 months
Project team satisfaction	Baseline	+5%
Resources allocation	50% project staffed as asked	80%
Foc	us of this	

# **Importance of Gates reviews**

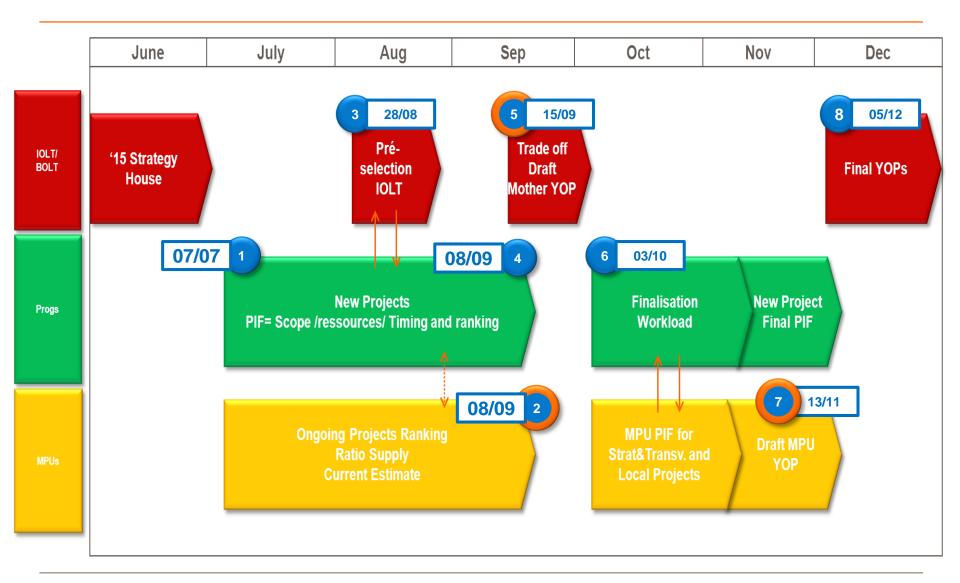
Phases, Gates and Deliverables





# Formal calendar shared across all factories (>20)



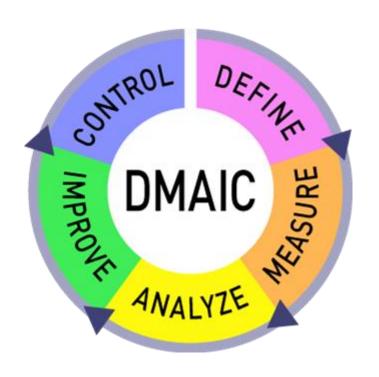


# 3 Key take away?



**GSK** ways to align and cascade a portfolio of programs across several factories »

- 1. Start with the long term vision
- 2. Gate reviews and formal « Portfolio Review Board » will enable you to manage pro-activaly your portfolio
- Formal calendar process aligned from Senior executives until department's Heads to enable trade off.



Continuous Improvement Projects Selection

Theory vs. Practice

A real life example



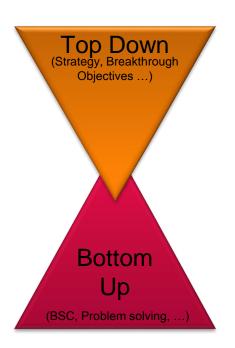
### Continuous Improvement projects selection – On paper

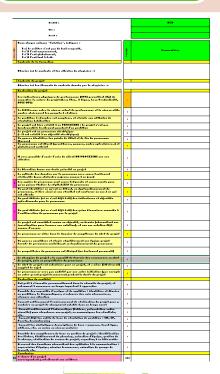
Step 1 : Project ideation

Step 2 : DMAIC Project scoring and selection

Step 3 : Get endorsement from Project Committee according to applicable PMO governance

Step 4 : Follow up of Definition, Execution, Closure as per standard project governance







	Why	What	How	Do	Check
People	Assign project leader storely tearn tries	Northalls statefolders, project strembers	Defaution  Literally and users Propose Training Plan	Execution Strangers	Roward performance of creed have:
Project Follow up	-Define project objectives, reforming (Project charter part I) -Wished and date & GPI reclimated date.	Mick off modings  - Define deliverable, or scope 8 out of scope, security from the s	Detailed design (URS) PASC HocCo study, Purc 4 Installation, updated sections of year request of preparative series of the distriction of year request of year request of year request of the distriction, Testing (PS-OO), USR User guides  Change control form if User guides  Effectiveness check		
	-Estimate Mandays & budget -Presentation of libeation phase « GPO » at the appropriate committee	- Proctudy / High level design (Funct speciallow) / Option analysis - Dofres rough planning systee+ key tanks; Plan rough resources plan ((f) gate level)	needed Detailed Risk Analysis & Mitigations Plan detailed planning I detailed resources requirements	Review of risk lissues list & Delive estigations Track & update timelines plans & actuals	Conduct lessons learned session with project learn
Comm	NA.	Project team meeting Street Co if needed Define RAC1 Stakeholders Mgs	Project team meeting BlaseCo if needed Prepare communication plan	Project team meeting SteerCa if needed Execute communication plan	Communication on actionsments
Finance	Budget estimated Bonott index IP request for prestudy	Budget @ 30% Light Business Case APR for prestudy	Budget (\$11%) Detailed Business Case IP request for project	APR for project Expanses control vs budget	Conexistativ all costs & Roylew vs business case Financial closing
Purchasing	NA	Involve Purchasing Verdore Identification Request for Proposal II	- Request for Quotation Negociations - Vendor Selection	scro	NA





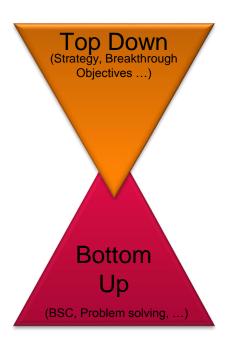


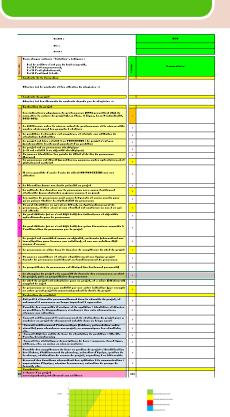
### Continuous Improvement projects selection - In practice

Step 1 : Project ideation

Step 2 : DMAIC Project scoring and selection

Step 3 : Get endorsement from Project Committee according to applicable PMO governance Step 4 : Follow up of Definition, Execution, Closure as per standard project governance









#### What have we done?

- Reminded the leadership team that picking the right projects is a key responsibility of organizational leadership.
- "Post It" session with leadership team to list the reasons why we ended up in such a situation.
- List the projects and link them again with latest strategic objectives.
- Abandon the ones that were not matching.
- Moving from a portfolio of 20 projects to 5-7 projects.
- Decide that we need to work on strategic planning tools and process (increase maturity within the organization)

#### What do we want to do next?

#### Create positive experiences by:

- Develop leaders in strategic planning tools
- Encourage executives to use more structured methodology/proposed tools for next strategic planning cycle



What have we done?

The details



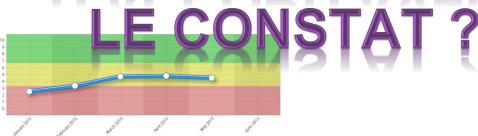
## **Projets Green Belt**

**CONSTAT** 

Nos projets sont abandonnés ou prennent du retard par rapport au planning initial

- Sur 20 projets Green Belt :
  - 7 Projets abandonnés (2) ou mis on hold (5)
  - 4 Projets dans le rouge au niveau planning

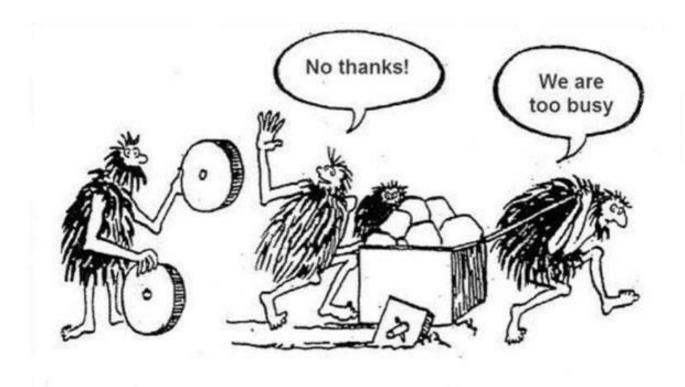
Balanced Scorecard: KIDoje's gleCoeCaDojAD AVEC





## **Projets Green Belt**

## CONSEQUENCES





## **Projets Green Belt**

**Brainstorming sur les CAUSES** 

### PERFORMANCE = SAVOIR X POUVOIR X VOULOIR PERFORMANCE = KNOW X ENABLE X WANT





### Les Causes Résultat du brainstorming

#### **Vouloir:**

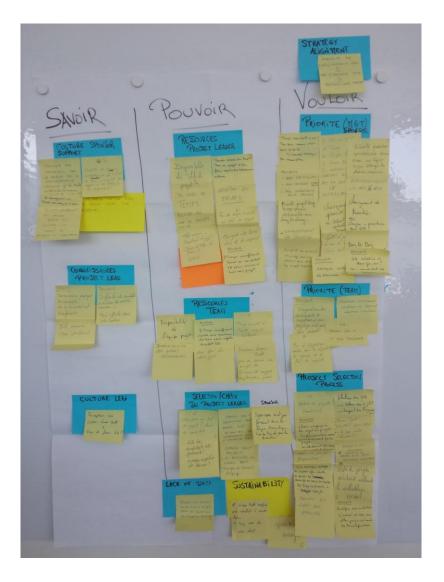
- Alignement avec les axes stratégiques
- Priorité pour le Management/ pour le Sponsor
- Processus de sélection des projets
- Priorité pour l'équipe projet

#### Pouvoir:

- Ressources Projet Leader
- Ressources L'équipe
- Choix/Sélection du project leader
- Choix/Sélection du Sponsor

#### Savoir:

- Culture et support du Sponsor
- Connaissances Project Leader
- Culture lean





#### Les Recommandations

#### **CAUSES**



#### **Vouloir:**

- Alignement avec les axes stratégiques
- Priorité pour le Management/ pour le Sponsor
- Processus de sélection des projets
- Priorité pour l'équipe projet

#### Pouvoir:

- Ressources Projet Leader
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- Choix/Sélection du Sponsor

#### Savoir:

- Culture et support du Sponsor
- Connaissances Project Leader
- Culture lean

#### **RECOMMANDATIONS**

#### **Vouloir:**

- Lier les projets Green Belt à la stratégie
- Lister les projets non CAPEX venant du top et des autres dpt afin d'avoir la vue complète sur le portefeuille
- Finaliser le brainstorming des idées projet
- Outil de sélection du projet : challenger l'input reçu de façon plus importante

#### Pouvoir:

 Arrêter de le faire « en plus », considérer le project leader comme à 0.6 FTE pour le dpt

#### Savoir:

 S'assurer que tout les sponsors soient familiés avec la culture lean et y adhèrent



#### Plan d'action

#### **RECOMMANDATIONS**



#### **Vouloir:**

- Lier les projets Green Belt à la stratégie
- Lister les projets non CAPEX venant du top and des autres dpt afin d'avoir la vue complète sur le portefeuille
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   l'input reçu de façon plus importante

#### Pouvoir:

 Arrêter de le faire « en plus », considérer le project leader comme à 0.6 FTE pour le dpt

#### Savoir:

 S'assurer que tout les sponsors soient familiés avec la culture lean et y adhèrent

#### Plan d'action

- 2 actions provenant des recommandations sélectionnées dans un premier temps
- Lier formellement les idées de projets Green Belt aux axes stratégiques de BTO (lien avec LRP)
- 2. Finaliser le brainstroming des idées de projets et avoir une liste partagée



What do we want to do next?

The details



62 Where do we want to improve? Step 2: DMAIC Project Definition, Execution, Step 1 : Project ideation ing and selection Closure as per standard Work on the upstream Top Down part of the process: (Strategy, Breakthrough Objectives ...) By using Hoshin Kanri **Starting from Value Stream Map Bottom** Up (BSC, Problem solving, ...)



# **Catalent**®



# Value Stream Mapping

June 16th 2017



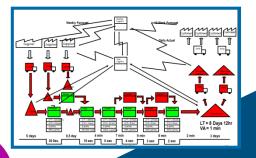




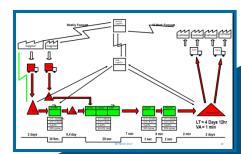
## OpEx Vision: Value Stream Map



3 "Future State"



"Ideal State"



1 "Actual State"



**Project List** 

- Components Quality
- Samples flow
- Batch size
- Additional tank
- ...

A

**Core teams** 

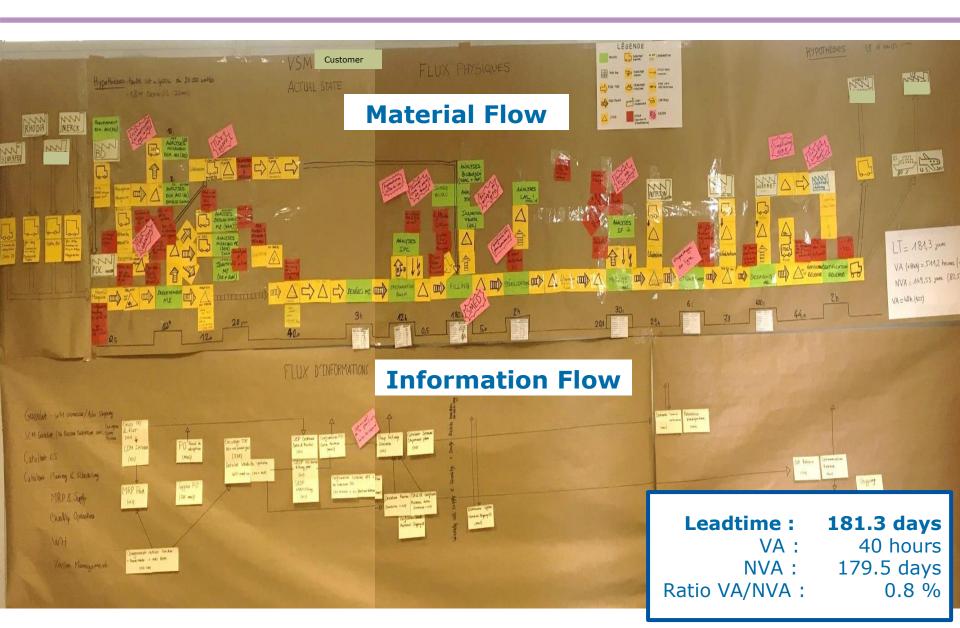


Milestone

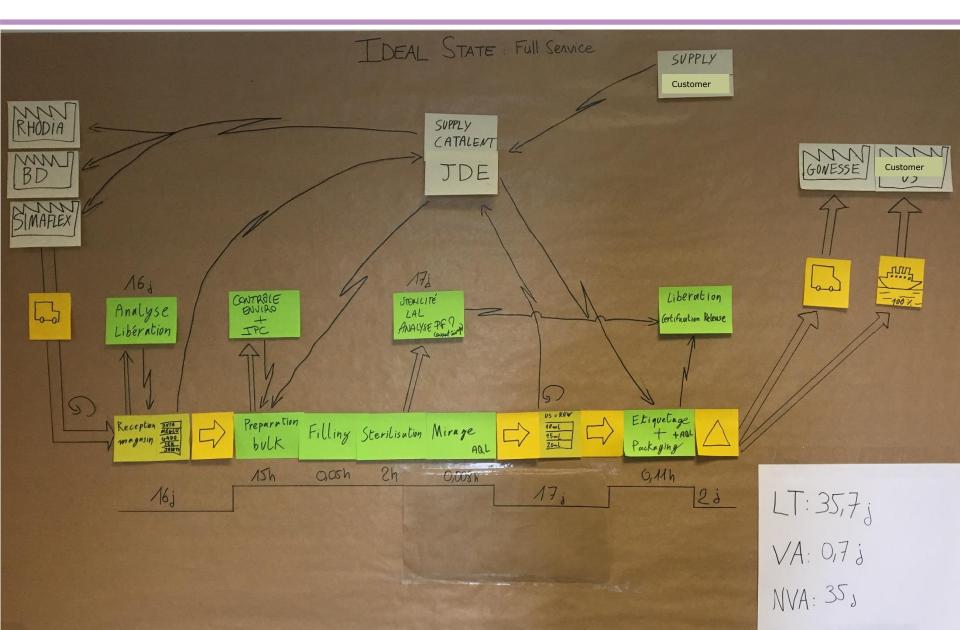


## Catalent.

## **Actual State**



## **Ideal State**



# Breackout Session: "From.... To....." "exercise

Split in 4 Groups and look for tools to go,

# How to select continuous improvement projects and ensure strategic alignment?

- 1. "From short term projects To sustainable long term vision"
- 2. "From few advocate To full sponsorship"
- **3. "From** low project team engagement **To** high committed team"
- **4. "From** pet project **to** breakthrough impact full initiative supporting the strategic plan"



# Share experiences, feedback session, discussion







From... **Key topics for change** To... Escalate / move forward Real invest & improvement ideas 1. Sustainable 1. Short term **Project** long term projects vision Inform on vision Quick fix Decision making criteria for funnel Cost / Benefits / Business case Prioritization / Management / capacity Structure / tree Standard work

From...

**Key topics for change** 

To...

2. Few advocate

- 1. Define a stakeholder Management Strategy and link it to the communication strategy / Ensure role modeling of key opinions' leaders
- 2. Have the results / advancement visible for all
- 3. Explain the why of the project (benefits) and the link with the strategy
- 4. Formalize it into everyone's objectives.
- 5. Make sure every one is concerned by the project and potential personal opportunities
- 6. Acknowledge shopfloor results
- 7. Let the team shopfloor decide how
- **8.** Limit the number of projects (SMART targets)

2. Full sponsorship



From...

3. Low project team engagement

**Key topics for change** 

## **Engagement Cycle**

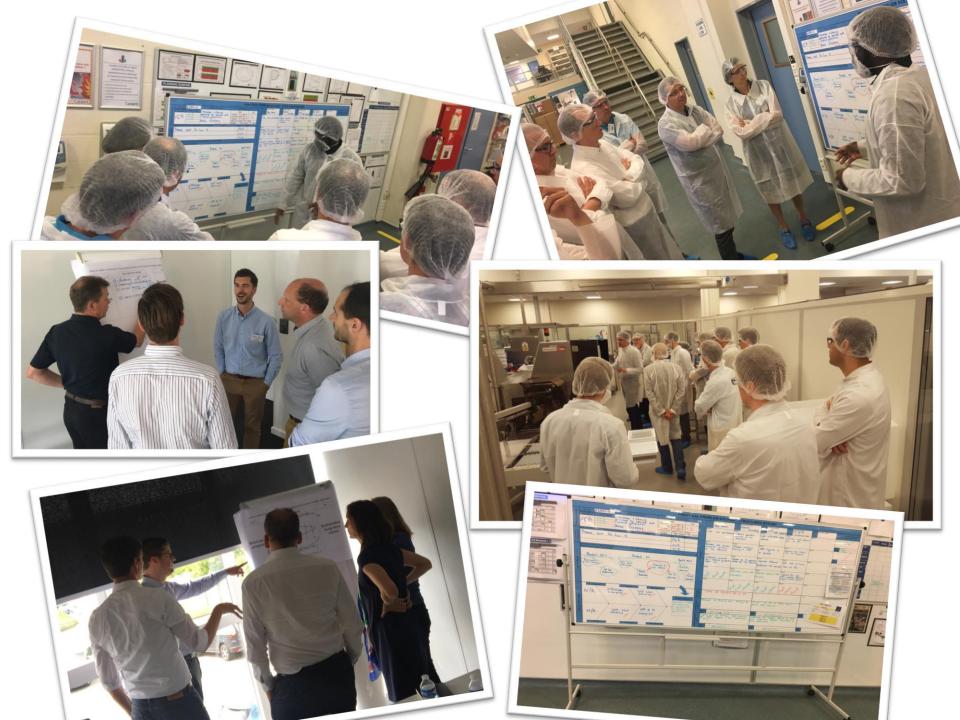
- 1. UNDERSTAND:
  - Business case
  - Yellow Belt Training
- 2. ACCEPTABLE
  - Make the project feet with the employee Value
  - Sustainability of the company, Safety Ergonomic
- 3. INVITED TO PARTICIPATE
  - Not "Forced to", → "Due to your specific skills
- 4. RECOGNITION
  - Team members presenting the project
- 5. MAKE THE STRONG RESULTS VISIBLE
  - Measure and communicate results
- 6. CELEBRATING SUCCESS
  - Event , Team Building

To...

3. High committed Team



From... **Key topics for change** To... 1. Clustering **Breakthrough** 2. Governance around ideation impact full Scoring 4. Pet project **Business case** initiative ROI Heat map / Piloting supporting 3. White Board the strategic Communication and Visibility 4. Sell and convince plan 5. Diagnostic Phase External Reviewed 6. Leadership



# The team



# Participants

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